



Fiat India closes syndication for INR 25 billion credit lines

Mumbai, August 24, 2009: Fiat India Automobiles Limited, a 50:50 Joint Venture between Tata Motors Limited and Fiat Group Automobiles SpA today announced the completion of financial closure for projects at their plant. The projects involve manufacturing Powertrain and Fiat & Tata branded cars at their Ranjangaon plant near Pune. The company has finalised three syndicated secured credit facility agreements with a consortium of Indian and International banks for a total amount equivalent to INR 25 billion.

All the Syndicated Credit Facilities have been arranged by Citibank N.A. acting through its Mumbai, London and Milan offices and include:

- An ECB Credit Facility, supported an insurance policy issued by SACE (the Italian export credit agency), for an amount of EURO 130 million, with a tenor of seven years, intended for capital expenditures purposes of the company
- An INR Term Credit Facility for an amount of INR 10 billions with a tenor of 6 years, intended for capital expenditures purposes of the company
- An INR Short Term Revolving Credit Facility for an amount of INR 6 billions, with a tenor of 364 days, intended for working capital purposes of the company

The participating banks are Calyon, Citibank, Deutsche Bank and Natixis under the ECB Credit Facility; State Bank of India, IDBI Bank, Punjab National Bank and Union Bank of India under the INR Term Credit Facility and State Bank of India, IDBI Bank, Punjab National Bank, Union Bank of India and Citibank under the INR Short Term Revolving Credit Facility.

About Fiat India Automobiles Ltd:

Fiat India Automobiles Limited (FIAL) is a 50-50 Industrial Joint Venture between **Fiat Group Automobiles S. p. A., (Fiat)** and **Tata Motors Limited** (Tata) originally incorporated on January 02, 1997. The company employs about 2366 blue & white collar employees and is located at Ranjangaon in the Pune District of Maharashtra. The definitive agreement of the Joint Venture was signed in October 11, 2007. The board of directors for this company comprises of five nominees each from Fiat and Tata.

The state-of-the-art facility at Ranjangaon, which is owned by FIAL is capable of producing 200,000 cars and 300,000 engines, besides 3, 00,000 parts & accessories. Currently manufacturing the Palio Stile 1.1, 1.6 models, Linea and now the Grande Punto. The facility also manufactures Fiat's successful 1.3 litre Multijet diesel engines and 1.2 & 1.4 litre Fire gasoline engine. Apart from Fiat cars, the facility will also

produce Tata passenger and next generation cars with investment exceeding € 650 Million. The plant provides direct and indirect employment to more than 4,000 people.

Fiat, which holds a 50% stake in the Company, also owns and controls five internationally renowned brands:- Fiat Automobiles, Alfa Romeo Automobiles, Lancia Automobiles, Abarth and Fiat Light Commercial Vehicles, the makers of renowned cars such as the Ferrari, Maserati, Alfa Romeo and Lancia besides the Fiat branded cars.

Tata Motors Limited, the other partner to the Joint Venture, is India's largest automobile company, with revenues of US\$ 8.8 billion in 2007-08. Through subsidiaries and associate companies, Tata Motors has operations in the UK, South Korea, Thailand and Spain. Among them is Jaguar Land Rover, a business comprising the two iconic British brands. It also has a strategic alliance with Fiat. With over 4 million Tata vehicles plying in India, Tata Motors is the country's market leader in commercial vehicles and among the top three in passenger vehicles. It is also the world's fourth largest truck manufacturer and the second largest bus manufacturer. Tata cars, buses and trucks are being marketed in several countries in Europe, Africa, the Middle East, South Asia, South East Asia and South America (www.tatamotors.com).

For more information, visit: www.fiatautopress.com; www.fiat.com; www.lancia.com; www.alfaromeo.com; www.abarth.com ; www.fiatprofessional.com

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